## **Anmol Chawla**

anmol.chawlatrojan@gmail.com, www.linkedin.com/in/chawla-anmol, +1 323-820-7933

#### **SUMMARY**

Experienced data scientist with expertise in product, business, and blockchain analytics. Skilled in identifying business opportunities, facilitating data-driven decision-making, and automating reporting-related tasks to improve performance. Strong communication and presentation skills, with a solid understanding of statistics and machine learning. Proactive and autonomous in managing multiple projects in fast-paced environments.

## **EXPERIENCE**

#### **ArcLinks**

Data Scientist, Analytics 12/2021 – Present

- Built a crypto recommendation engine, using on-chain and off-chain data. Filtering 90% of the non-investable projects.
- Automated health evaluation dashboards of invested projects for Investors. Increasing time efficiency by over 60%.
- Created a social growth tracker for crypto protocols using Twitter and Coingecko API saving twenty hours of manual effort.
- Used MYSQL on GCP to pull data from multiple blockchain data aggregation sources, improved data retrieval times by 99%.

### **Omaze**

Data Scientist, Advanced Analytics

12/2020 - 01/2023

- Developed a customer segmentation model, leading to a 9% increase in Facebook and email marketing.
- Customer churn prediction analysis, define, measure, predict, and prevent. \$2.4 Million/yr gain. Churn reduced by 2%.
- Conducted A/B tests, Lift studies, and statistical customer research to guide product and marketing strategy.
- Collaborated with Meta's Decision Sciences team to deploy Media Mix Modeling. Marketing ROI increased by 6%.
- Data Engineering DBT models in Snowflake using Fivetran and Census to serve business intelligence use cases.
- Looker and Tableau analyst for Marketing and Tableau Administrator for the organization, end-to-end BI tool management.

## **CarParts**

Data Scientist Contractor, Business Intelligence

07/2020 - 12/2020

- $\bullet \ \ Optimized \ shipping \ costs \ by \ deploying \ statistical \ solutions, leading \ to \ an \ average \ 2\% \ reduction \ in \ shipping \ costs.$
- Deployed visualizations dashboard for live tracking of supply chain movement, generating visibility of processes.
- Generated sentiment analysis web app using APIs and Internal data, to track social scores, reducing information lag by 65%.
- Conducted A/B testing on the website to increase CTR. 8% increase in clickthrough rate.

#### ServiceTitan

Data Scientist, Business Strategy

07/2019 - 06/2020

- Developed ML model to predict customer's business vertical; Achieved 91.2% accuracy in model predictions..
- Led geographical big data acquisition by collaborating with cross-functional teams, resulting in 2.3 million ARR.
- Performed statistical analysis to create a recommendation system for optimal email send times. Open rate lift by 1.3%.
- Created dashboards for product managers, to track product performance and data-driven decision-making.
- Built a web scraper to enrich B2B sales lead in Salesforce, lead generation grew by 100x.

# **USC Integrated Media Systems Center**

Researcher, Medical Research

12/2018 - 05/2019

- Automated ETL process for collecting sensor data, making it easier to wrangle data and reducing the time by 40%.
- Acted as program manager, guided product development, and led the collaboration between multiple organizations.

# **EDUCATION**

University of Southern California, Master's in Data Science & Communication, GPA - 3.94

08/2017 - 05/2019

Symbiosis International University, Bachelor's in Electronics & Telecommunication, GPA - 3.35

01/2012 - 04/2016

#### **SKILLS**

SQL, Python, Tableau, Looker, DBT, Fivetran, Talend, Databricks, Git, AWS, Azure, GCP, Heroku, Docker, Snowflake, Redshift, MongoDB, Flask, Scala, R, SPSS, Spark, Salesforce, Pandas, PySpark, NLTK, Natural Language Processing NLP, MySQL, Hadoop, Computer Science, Probability & Statistics, Algorithms, Data mining, Data visualization